



2011-12 ORGANIZATION BUDGET

	A	BK	BL	BM
	PROGRAM:	11-12 Proposed	Mid Yr Update	Notes
1				
2	REVENUE:			
3	Foundations and Grants			
4	Santa Ynez	\$ 36,000	\$ 36,000	
5	Santa Barbara Core Support	\$ -	\$ -	
6	Santa Barbara Economic Recovery	\$ -	\$ -	
7	Santa Barbara Impact	\$ 75,000	\$ 75,000	
8	Santa Barbara Foundation-Leadership	\$ -	\$ -	
9	Santa Barbara Teen	\$ -	\$ -	
10	Balin Trust	\$ 5,000	\$ 5,000	
11	Union Bank	\$ 5,000	\$ 5,000	
12	Wood Claeysen's	\$ 15,000	\$ 20,000	
13	Latkin	\$ 5,000	\$ 5,000	
14	Verizon	\$ -	\$ 7,500	
15	Jackson	\$ 9,000	\$ 9,000	
16	Towbes	\$ 7,500	\$ 7,500	
17	Hutton	\$ 20,000	\$ 30,000	
18	Weingart	\$ -	\$ -	
19	Bank of Montecito	\$ 2,500	\$ 5,000	
20	Chumash	\$ 32,500	\$ 32,500	15K secured
21	Wharton Foundation	\$ -	\$ -	
22	Treasured Estate	\$ 37,000	\$ 37,000	
23	Legacy Fund	\$ 25,000	\$ 25,000	
24	Eagle Foundation	\$ 55,000	\$ 40,000	
25	Community Action Commission -CSBG	\$ -	\$ -	
26	Fund for Santa Barbara	\$ -	\$ -	
27	Wells Fargo	\$ 1,000	\$ 1,000	
28	Sub Total:	\$ 330,500	\$ 340,500	
29				
30	Government Agencies			
31	County of Santa Barbara HSC	\$ 30,000	\$ 29,140	
32	City of Solvang	\$ 15,000	\$ 15,000	
33	City of Buellton	\$ 18,000	\$ 18,000	
34	Children & Families-Fam Support	\$ 98,500	\$ 98,500	
35	Children & Families-Early Ment Health	\$ -	\$ -	
36	Prop 63 ADMHS SBC	\$ 50,000	\$ 50,000	
37	Children & Families Early Oral Health	\$ -	\$ -	
38	Family Preservation (PSSF)	\$ 14,300	\$ 15,153	
39	S.B. County CAPIT (HSC-CTF)	\$ -	\$ -	
40	S.B. County WIA Contract	\$ 178,000	\$ 26,000	
41	CalSafe	\$ -	\$ 3,000	
42	CDBG-Buellton	\$ 9,100	\$ 8,764	
43	CDBG-Solvang	\$ 9,000	\$ 8,784	
44	CDBG-SB County	\$ 30,000	\$ 27,398	
45	Lompoc CDBG	\$ 1,900	\$ 1,800	
46	SYVUHS Counseling Contract	\$ 4,800	\$ 4,150	Contract for 1 hr/day Ricky
47	MediCal Admin Activities	\$ 20,000	\$ 20,556	
48	S.B.C. Tobacco Prevention	\$ -	\$ 4,000	New County Grant
49	Alc & Drug Prev Mini Grant	\$ 18,000	\$ 18,000	
50	Drug free Communities	\$ 100,000	\$ 100,000	
51	Sub Total:	\$ 596,600	\$ 448,245	
52				
53	United Way			
54	S.B. Community Focus	\$ -	\$ 3,000	
55	Central Coast Counseling	\$ -	\$ -	
56	Central Coast-Food & E.S.	\$ -	\$ -	
57	Sub Total:	\$ -	\$ 3,000	
58	COLOR KEY			
59	Secured Revenue			
60	Highly Probable Revenue			
61	Moderately Speculative			



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	A	BK	BL	BM
62		11-12 proposed	Mid Yr Update	
63				
64	Businesses	\$ 4,700	\$ 4,700	
66	Service Clubs			
67	Solvang Rotary	\$ -	\$ -	
68	Santa Ynez Valley Rotary	\$ -	\$ -	
69	Los Olivos Rotary	\$ 1,000	\$ 1,000	
70	Elks			
71	Sub Total:	\$ 1,000	\$ 1,000	
72	Churches			
73	St. Marks			
74	S Y Mission/St Vincent De Paul			
75	Bethania Lutheran	\$ 400	\$ 400	
76	S.Y.V. Presbyterian	\$ 1,500	\$ 1,500	
77	Other			
78	Sub Total:	\$ 1,900	\$ 1,900	
79	Individuals	\$ 36,500	\$ 36,500	\$11,175 thru 12/19
80	PHP Fee For Service			
81	Medical Transportation	\$ 200	\$ 200	
82	Other Service fees	\$ -	\$ -	
83	Healthy Families Applications	\$ -	\$ -	
84	Sub Total:	\$ 200	\$ 200	
85	PHP Fund Raising			
86	Empty Bowls-Brown Bag	\$ 16,000	\$ 17,000	
87	Board Giving	\$ 12,000	\$ 12,000	
88	Legacy of Caring Donor Campaign	\$ 14,950	\$ 11,000	11-12 receivable
89	Ozo Concert	\$ -		
90	Fiddlefest	\$ 8,000	\$ 32,000	Actual gross received in 2011
91	Valley 100-WIGS	\$ 42,000	\$ 42,000	\$2k add'l. received for 11-12
92	Annual Hidden Gems	\$ 29,000	\$ -	Postponed to Sept. 2012 event
93	A-RU Dinner/Wine Dinners	\$ 5,000	\$ 5,000	
94	Vino de Suenos	\$ 75,000	\$ 75,000	72,000 Secured
95	Bike Trek	\$ 35,000	\$ 37,000	Actual gross received in 2011
96	Marriott Anniversary Celebration	\$ 10,000	\$ 13,440	
97	Sogno del Fiore Dinner	\$ 5,000	\$ 3,000	
98	Annual Report	\$ 4,000	\$ 4,000	
99	Sub Total:	\$ 255,950	\$ 251,440	
100	Thrift Store	\$ 275,000	\$ 280,000	
101	Donated Medical/Dental Services	\$ 22,000	\$ 22,000	
102	Donated Food	\$ 175,000	\$ 175,000	
103	Other In-Kind Donations	\$ 75,000	\$ 75,000	
104	Leases	\$ 16,000	\$ 16,000	
105	PHP Room Rental	\$ 200	\$ 200	
106	Other	\$ 2,000	\$ 2,000	
107	Misc Interest			
108	TOTAL REVENUE:	\$ 1,792,550	\$ 1,657,685	
109	COLOR KEY			
110	Secured Revenue			
111	Highly Probable Revenue			
112	Moderately Speculative			



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	A	BK	BL	BM
113	EXPENSE:	11-12 Proposed	Mid Yr Update	Notes
114	(NOTE: Row #'s skip due to detail roll-up)			
115	Salary	\$ 942,000	\$ 823,000	WIA Staff reduction
116	Payroll Tax	\$ 84,780	\$ 70,000	WIA Staff reduction
117	Retirement	\$ 22,000	\$ 19,000	WIA Staff reduction
118	Health Insurance	\$ 84,000	\$ 68,000	Includes February 5% increase
119	Other Employee Benefits	\$ 4,300	\$ 4,600	
122	Workers Compensation	\$ 23,000	\$ 20,000	Thrift store reclass
123	Utilities Assistance	\$ 1,500	\$ 1,500	
124	Food Assistance	\$ 13,000	\$ 13,000	
125	Medical Assistance	\$ 5,000	\$ 5,000	
126	Rental Assistance	\$ 13,000	\$ 13,000	
127	Mobile Home Rehab Assistance	\$ 2,000	\$ 2,000	
128	Fulfill-A-Wish Assistance	\$ 3,000	\$ 3,000	
129	Scholarships	\$ 500	\$ 500	
130	Other Direct Assistance	\$ 1,000	\$ 1,000	
131	Donated Medical/Dental Services	\$ 22,000	\$ 22,000	
132	Donated Food	\$ 175,000	\$ 175,000	
133	Other Donations	\$ 75,000	\$ 75,000	
134	Education Materials/Supportive Services	\$ 9,000	\$ 1,000	Reduce WIA student stipends
135	Vehicle Expense	\$ 7,500	\$ 7,500	
138	Consulting	\$ 1,200	\$ 1,200	
139	Contractors	\$ 38,000	\$ 12,500	Reduce WIA student stipends
143	Equipment Lease Inc. Copy Expense	\$ 12,000	\$ 12,000	
144	Equipment Purchase	\$ 2,000	\$ 2,000	
145	Accounting and Audit	\$ 18,000	\$ 18,000	
148	Printing	\$ 1,000	\$ 1,000	
151	Meeting Expenses	\$ 4,500	\$ 3,500	
157	Employee Recruitment	\$ 500	\$ 500	
158	Advertising & Promotion	\$ 2,500	\$ 2,500	
162	Program Incentives	\$ 4,500	\$ 500	Reduce WIA student costs
163	Prop, Liab, & D&O Insurance	\$ 15,000	\$ 15,000	
169	Office Supplies & Expense	\$ 21,000	\$ 21,000	
172	Postage	\$ 1,750	\$ 1,750	
173	Equipment Repairs & Maintenance	\$ 500	\$ 500	
174	Education & Training	\$ 4,000	\$ 3,000	
178	Travel	\$ 500	\$ 500	
179	Board Retreat	\$ -	\$ -	
180	Rent/Mortgage	\$ 69,000	\$ 69,000	
184	Utilities	\$ 13,000	\$ 13,000	
190	Telephone	\$ 16,000	\$ 14,000	
200	Mileage Reimbursement/Transportation	\$ 10,000	\$ 8,000	
201	Dues, Licenses, & Subscriptions	\$ 750	\$ 750	
202	Bank, Payroll, Retirement Admin. Charges	\$ 14,000	\$ 14,000	
208	Leasehold Improvements	\$ 1,000	\$ 1,000	
209	Property Tax	\$ 500	\$ 500	
210	Legal	\$ -	\$ -	
211	Building Maintenance	\$ 7,500	\$ 9,000	A/C repairs
216	Fund Raising	\$ 45,000	\$ 56,000	Actual + Marriott, Jamz, Fiddlefest
217	Interest Expense	\$ 3,000	\$ 3,000	
218		\$ 1,794,280	\$ 1,607,800	
219	NET REVENUE (EXPENSE)	\$ (1,730)	\$ 49,885	
221	Loan Principal Pay Down	\$ 13,100	\$ 13,100	
222	Contribution to Operating Reserve	\$ (14,830)	\$ 36,785	
223	Allocatable Fund Raising & General Expense			
224	Fund Transfers (Fund Raising & General)			
225	Current Year Program Net			